

Bloomberg Nanos Canadian Confidence Index (BNCCI)

submitted by Nanos, March 21th, 2014 (Project 2013-284)

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Your weekly look
at Canada's
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Negative Pressure on Confidence Index (March 21st, 2014)

With the exception of the province of Ontario, the consumer confidence has declined in all other regions of Canada this week.

The BNCCI, a composite of a weekly measure of financial health and economic expectations, registered at 58.05 compared with last week's 58.39. The Bloomberg Nanos Pocketbook Index which is based on survey responses to questions on personal finances and job security. This sub-index was at 60.64 this week compared to 61.03 the previous week. The Bloomberg Nanos Expectations Index, based on surveys for the outlook for the economy and real estate prices, was at 55.46 this week (compared to 55.76 last week).

The average for the BNCCI since 2008 has been 55.75, with a low of 43.28 in December 2008 and a high of 62.92 in

December 2009. The index has averaged 57.99 this year.

"Negative pressure on the Confidence index were more likely to be driven by personal finances and the views of Canadians in British Columbia and Quebec," said Nanos Research Group Chairman Nik Nanos.

"Economic expectations of both U.S. and Canadian consumers have been trending lower since last September, undoubtedly a result of concerns over slow growth and stagnant unemployment rates. The knock-on effects of diminished expectations are lackluster growth of household expenditures and retail sales," said Joseph Brusuelas, Sr. Economist Bloomberg, LP.

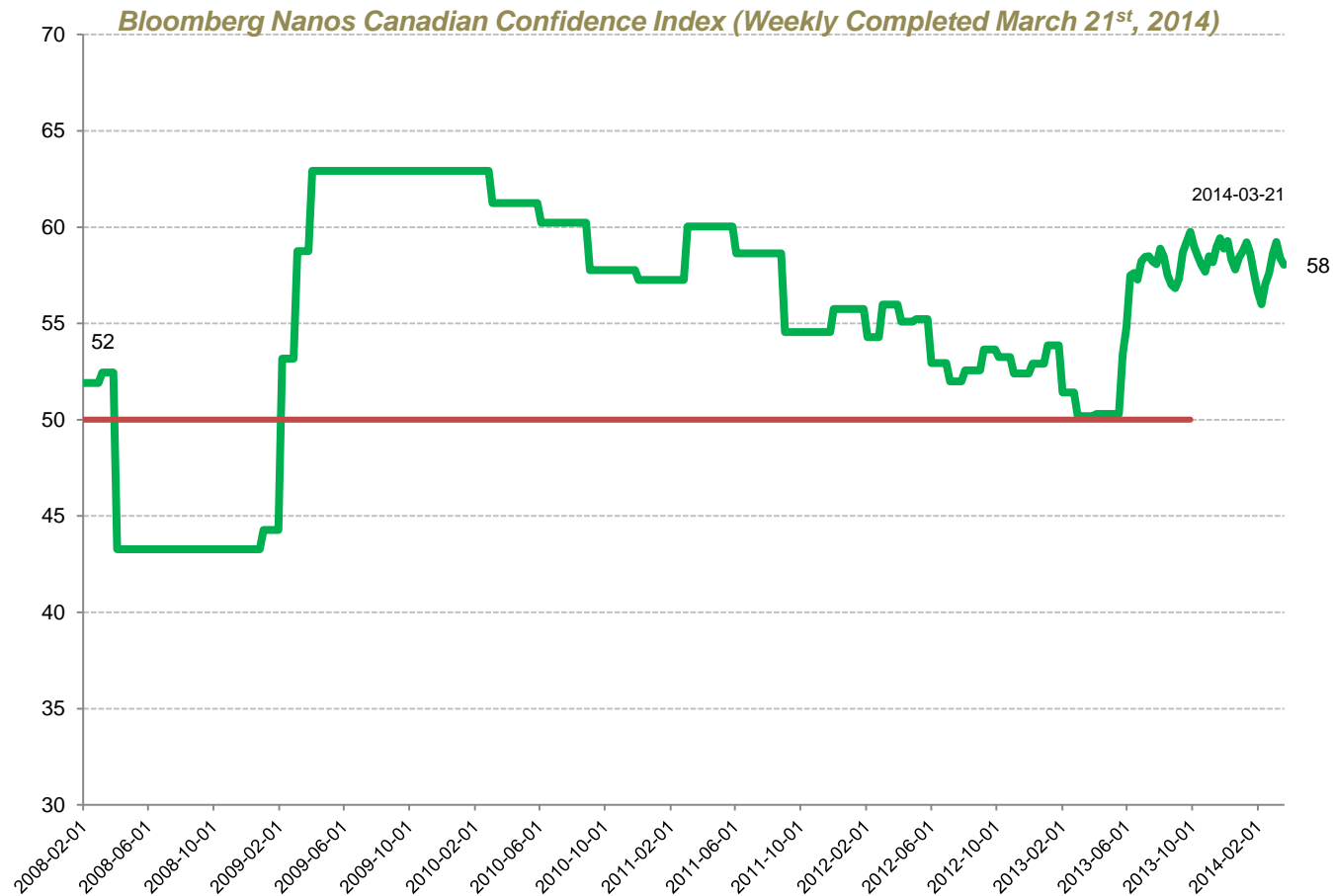
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The BNCCI is a diffusion index comprised of the views of 1,000 Canadians. A score of 50 on the diffusion index indicates that positive and negative views are a wash while scores above or below 50 suggest net positive or net negative views in terms of the economic mood of Canadians. The data is based on perceptions related to personal finances, job security, economic strength, and real estate value.



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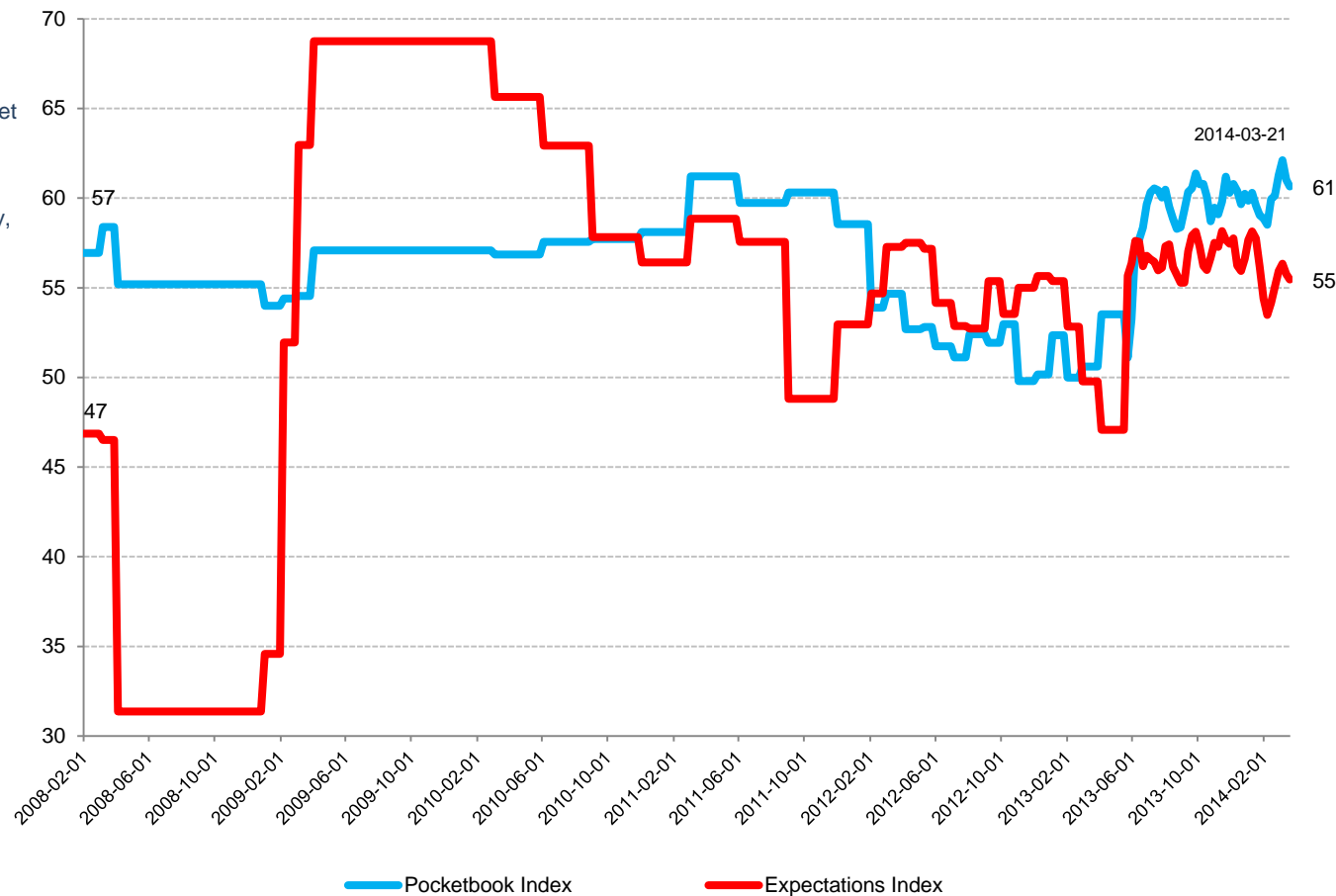
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The BNCCI Pocketbook and Expectations Sub-Indices are comprised of the views of 1,000 Canadians. A score of 50 on the diffusion index indicates that positive and negative views are a wash while scores above or below 50 suggest net positive or net negative views in terms of the economic mood of Canadians. The data for the Pocketbook Index is based on perceptions related to personal finances and job security, and the data for the Expectations Index is based on perceptions related to economic strength and real estate value.

Bloomberg Nanos Canadian Pocketbook and Expectations Indices (Weekly Completed March 21st, 2014)



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*Bloomberg Nanos
Canadian Consumer
Confidence Index
Data Summary for
March 21st, 2014*

	BNCCI	
This week	58.05	
Last week	58.39	
2014 high	59.23	March 7
2014 low	56.00	Feb 07
2014 average	57.99	
2008 average	49.21	Worst full year
2010 average	59.13	Best full year
Dec 31, 2008	43.28	Record low
Dec 31, 2009	62.92	Record high
Overall index average	55.75	

Individual Measures:

	This week	Last week	Average 2014	Average 2008-2014	
Positive ratings					
Personal finances	20.72	21.72	18.33	19.42	
Canadian economy	19.52	20.07	18.49	22.97	
Job security	68.25	68.71	60.70	64.40	
Real estate	37.08	37.58	34.51	35.07	
Full Ratings					
Personal finances	Better off 20.72	Worse off 24.17	No change 53.34	Don't know 1.77	
Canadian Economy	Stronger 19.52	Weaker 20.42	No change 54.56	Don't know 5.50	
Job security	Secure 49.59	Somewhat secure 18.66	Somewhat not secure 3.67	Not secure 8.29	Don't know 19.79
Real estate	Increase 37.08	Stay the same 43.83	Decrease 14.36	Don't know 4.73	

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		This Week	Last Week	4 Weeks Ago	3 Months Ago	1 Year Ago (Mar)	12 Month High	12 Month Low	12 Month Average
Bloomberg Nanos Canadian Consumer Confidence Index Data Summary for March 21st, 2014	Canada								
	Economic Mood	58.05	58.39	57.60	57.80	50.19	59.75	50.19	56.45
	Pocketbook Index	60.64	61.03	60.14	59.66	50.60	62.11	50.60	57.93
	Expectations Index	55.46	55.76	55.06	55.94	49.78	58.16	47.07	54.97
	Economic Mood by Demographic								
	Region								
	Atlantic	53.22	53.33	51.90	52.63	50.14	58.15	45.65	52.33
	Quebec	56.03	57.08	57.19	55.60	49.75	59.15	48.22	54.63
	Ontario	59.28	58.16	56.60	58.20	48.76	61.14	48.76	56.68
	Prairies	61.67	62.30	62.83	61.59	55.03	67.42	52.74	61.15
	British Columbia	57.31	59.18	57.11	58.99	47.37	60.78	45.86	55.50
	Age								
	18 to 29	63.44	64.60	62.36	59.79	57.42	66.04	51.32	59.64
	30 to 39	60.79	59.67	59.40	59.70	53.18	67.32	53.18	59.15
	40 to 49	56.16	56.24	56.45	58.31	46.60	60.09	46.60	55.79
	50 to 59	54.39	54.80	54.86	55.33	47.64	58.34	47.64	54.18
	60 plus	55.84	56.72	55.27	56.13	46.81	57.48	46.81	54.06
	Income								
	\$0 to \$14,999	54.56	55.47	51.48	48.12	41.86	57.19	40.92	47.41
	\$15,000 to \$29,999	54.45	53.69	52.41	54.03	43.76	57.75	40.76	51.15
	\$30,000 to \$44,999	51.50	51.34	53.49	55.37	49.90	59.23	44.78	53.86
	\$45,000 to \$59,999	57.51	58.88	55.44	57.13	48.92	60.30	48.92	55.24
	\$60,000 to \$74,999	57.69	60.77	60.68	58.28	51.50	63.21	51.50	56.93
	\$75,000 or more	62.56	62.05	61.79	61.09	54.31	64.68	53.49	60.49
	Home								
	Own	57.31	57.36	57.68	57.61	51.23	59.95	50.82	56.54
	Rent	60.25	61.17	58.09	59.30	48.28	61.98	48.28	56.32

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About the Bloomberg Nanos Canadian Confidence Index

The Bloomberg Nanos Canadian Confidence Index (BNCCI) is a weekly measurement of the economic mood of Canadians on the strength of the economy, job security, real estate in their neighbourhood, and their personal financial situation. It is a composite of those variables and has two sub indices: a Bloomberg Nanos Expectations Sub-index on forward views; and, Bloomberg Nanos Pocketbook Index on their personal economic situation. The longitudinal data on the index begins in 2008 and is a significant data source for decision-makers.

For more information, visit www.bloomberg.com/news/canada or www.nanosresearch.com

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Methodology

Methodology

The BNCCI is produced by the Nanos Research Corporation, headquartered in Canada, which operates in Canada and the United States. The data is based on random telephone interviews with 1,000 Canadian consumers (land- and cell-lines), using a four week rolling average of 250 respondents each week, 18 years of age and over. The random sample of 1,000 respondents may be weighted using the latest census information for Canada. The interviews are compiled into a four week rolling average of 1,000 interviews where each week, the oldest group of 250 interviews is dropped and a new group of 250 interviews is added. The views of 1,000 respondents are compiled into a diffusion index from 0 to 100. A score of 50 on the diffusion index indicates that positive and negative views are a wash while scores above 50 suggest net positive views, while those below 50 suggest net negative views in terms of the economic mood of Canadians.

A random telephone survey of 1,000 consumers in Canada is accurate 3.1 percentage points, plus or minus, 19 times out of 20. This report is based on the four waves of tracking ending March 21st, 2014.

The following questions are used for the index calculations:

- Thinking of your personal finances, are you better off, worse off, or has there been no change over the past year? (Overall Confidence Index and Pocketbook Sub-Index)
- Would you describe your job, at this time, as secure, somewhat secure, somewhat not secure, or not at all secure? (Overall Confidence Index and Pocketbook Sub-Index)
- In the next six months, do you think the Canadian economy will become stronger, weaker, or will there be no change? (Overall Confidence Index and Expectations Sub-Index)
- In the next six months, do you believe that the value of real estate in your neighbourhood will increase, stay the same or decrease? (Overall Confidence Index and Expectations Sub-Index)

About Bloomberg

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About Nanos

Nanos is one of North America's most trusted research and strategy organizations. Our team of professionals is regularly called upon by senior executives to deliver superior intelligence and market advantage whether it be helping to chart a path forward, managing a reputation or brand risk or understanding the trends that drive success. Services range from traditional telephone surveys, through to elite in-depth interviews, online research and focus groups. Nanos clients range from Fortune 500 companies through to leading advocacy groups interested in understanding and shaping the public landscape. Whether it is understanding your brand or reputation, customer needs and satisfaction, engaging employees or testing new ads or products, Nanos provides insight you can trust.



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